PARTNERING TO CREATE POSITIVE CLINICAL AND ECONOMIC OUTCOMES WITH ACELITY WOUND SOLUTIONS

IN PERSON PRODUCT TRAINING & EDUCATION
Over 300 representatives focused on empowering customers to use Acelity products safely and effectively

VIRTUAL LIVE & ON DEMAND
Acelity also offers live and interactive online training on the safe and effective use of products

SPECIALIZED IN PERSON CLINICAL SUPPORT
66 field based clinicians dedicated to helping clinicians understand how to best use products as part of total wound care plan

CUSTOMER CENTRIC LOGISTICS
123 distribution centers nationally, complemented by key distributor partnerships to support efficient product acquisition and management

iOn HEALING™ Mobile App – A New Way to Connect
With the iOn HEALING™ Mobile App, your life as a healthcare clinician just got easier. Designed to provide virtual consultations and direct access to products and services, this app provides a suite of tools that improve customer support, streamline business processes, and facilitate more efficient and effective communication between you and your Acelity support team.

To learn more, visit acelity.com or call 800-275-4524

References
6. KCI in vitro data on file

NOTE: Specific indications, contraindications, warnings, precautions and safety information may exist for all KCI and/or Systagenix products and therapies. Please consult a clinician and product instructions for use prior to application. Rx only.

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The Certainty of Acelity™ in Skilled Nursing and Long Term Care

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THE CERTAINTY OF ACELITY™

As your partner in wound care management, Acelity helps empower you to effectively manage wounds across multiple care settings.

ACELITY™ Products have been shown in a variety of clinical studies to be associated with optimal clinical and economic outcomes.

10M WOUNDS TREATED WORLDWIDE with V.A.C.® Therapy*

24/7 TECHNICAL AND CLINICAL SUPPORT

95% OF PUBLISHED NPWT CLINICAL EVIDENCE is based on V.A.C.® Therapy**

400 CLINICALLY TRAINED REPRESENTATIVES support therapy outcomes

DEDICATED TEAM OF 65 NURSES monitor patient progress

60+ PUBLISHED CLINICAL STUDIES supporting Acelity Negative Pressure Incision Management products

12 RCTs | 100+ PUBLICATIONS supporting PROMOGAN™ MATRIX WOUND DRESSING & PROMOGAN PRISMA™ MATRIX

MORE THAN 2,100 CLINICAL PUBLICATIONS supporting V.A.C.® THERAPY

MORE THAN 1,000 PEER-REVIEWED ARTICLES

20 YEARS OF TRANSFORMATIVE TECHNOLOGY IN NEGATIVE PRESSURE WOUND THERAPY (V.A.C.® THERAPY) LEADERSHIP

Acelity products can help improve patient outcomes thereby positively impacting hospital economics
 Negative pressure wound therapy (NPWT*) has become a common treatment choice for many wounds over the past 20 years¹

Benefits of early versus late initiation of NPWT on acute and chronic wounds have been demonstrated in acute care, long-term acute care and home health care²-⁴

Chronic Pressure Ulcer patients in the SNF setting are challenging to treat and may benefit from early initiation of advanced wound therapies such as NPWT

CONSIDERING TOTAL COST OF CARE

Total wound related costs at 6 months were 70% lower for PU Patients treated with NPWT early vs. late²⁴

Wound Related Costs 6 Months

<table>
<thead>
<tr>
<th></th>
<th>Early (n=21)</th>
<th>Late (n=112)</th>
<th>p-value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$7,359</td>
<td>$24,760</td>
<td>&lt;0.0001</td>
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</tbody>
</table>

Additionally, total wound-related ER costs and wound-related inpatient costs within 6 months of NPWT were lower for patients receiving NPWT early vs. late²⁴

ER Visit and Readmission Rates Within 6 Months

<table>
<thead>
<tr>
<th></th>
<th>Early (n=133)</th>
<th>Late (n=133)</th>
<th>p-value</th>
</tr>
</thead>
<tbody>
<tr>
<td>$182</td>
<td>$1,189</td>
<td>&lt;0.0220</td>
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</tr>
<tr>
<td>$1,338</td>
<td>$8,653</td>
<td>&lt;0.0024</td>
<td></td>
</tr>
</tbody>
</table>

Cost savings are for illustrative purposes only and may vary based on individual conditions and circumstances.
A COMPREHENSIVE APPROACH TO WOUND CARE

Acelity provides products that can be used across the phases of wound healing journey.

1. Hemostatic
   - V.A.C. FREEDOM™ Therapy System
   - ACTIV.A.C.™ Therapy System
   - SNAP™ Therapy System
   - PROMOGRAN™ Matrix Wound Dressing
   - PROMOGRAN PRISMA™ Matrix
   - V.A.C.® GRANUFOAM SILVER™ Dressing
   - SILVERCEL™ Antimicrobial Alginate Dressing

2. Inflammatory
V.A.C. FREEDOM™ Therapy System
ACTIV.A.C.™ Therapy System
V.A.C. VERAFLO™ Therapy
TIELLE™ Dressing Family
DYNA-FLEX™ Multi-Layer Compression System
ADAPTIC™ Non-Adhering Dressings
V.A.C.® WHITEFOAM™ Dressing
V.A.C.® GRANUFOAM™ Dressing
CELLUTOME™ Epidermal Harvesting System

A COMPREHENSIVE APPROACH TO WOUND CARE
INNOVATIVE THERAPIES MEET THE INDIVIDUALIZED NEEDS OF YOUR PATIENTS.

**SENSAT.R.A.C.™ Technology with EASYCLEAR™ Purge Technology**

Only KCI V.A.C.® Therapy provides patented SENSAT.R.A.C.™ Technology, a real-time pressure feedback system that adjusts pump output, compensating for wound distance, wound position, exudate characteristics, and patient movement.

**PROMOGRAN PRISMA™ Matrix**

Maintains a physiologically moist microenvironment at the wound surface conducive to granulation tissue formation, epithelization, and optimal wound healing.

- Freeze dried composite of collagen, oxidized regenerated cellulose (ORC), and silver
- Collagen/ORC efficacy is supported by a body of clinical evidence (>100 publications), including 12 randomized clinical trials (RCT). One RCT compares PROMOGRAN PRISMA™ Matrix (n=24) to a Control (standard of care, n=15) in patients with diabetic foot ulcers:
  - 79% of wounds treated with PROMOGRAN PRISMA™ Matrix were healed or improved* at week 4 (vs. 43% of Control)
  - 91% of wounds treated with PROMOGRAN PRISMA™ Matrix were healed or improved* at week 14 (vs. 69% of Control)
  - 0% of wounds treated with PROMOGRAN PRISMA™ Matrix were withdrawn due to infection at week 12 (vs. 31% of Control)

**TIELLE™ Dressing Family of Hydropolymer Foam Dressings**

An adhesive hydropolymer foam dressing with LIQUALOCK™ Advanced Absorption Technology that helps maintain a moist wound healing environment through the combination of absorbency and vapor transmission.

- Expands and conforms to the wound bed
- LIQUALOCK™ Technology locks fluid away, minimizing the risk of leakage and maceration

**SNAP™ Therapy System:**

Combines the simplicity of advanced dressings with the proven benefits of negative pressure therapy

- Ideal for small to medium DFUs and VLUs
- Small, silent, mechanically powered system designed for ambulatory or elderly patients
- Disposable, off-the-shelf NPWT
- Medicare-reimbursed in Wound Care Clinics (97607/8)

Randomized controlled trial of 39 patients with diabetic foot ulcers, Wagner grade 2-3. The treatment group (n=24) received collagen/ORC/silver and the control group (n=15) received standard treatment for 14 weeks.

*Improved defined as >50% reduction in wound size.
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